

# Analyst – Flexibility Research Service (FRS)

Based in Edinburgh, Cambridge, London

## The Opportunity

LCP Delta is looking for an **Analyst** to join our **Flexibility Research Service** team. This is a great opportunity to become an international expert in demand-side flexibility within a stimulating, supportive and rewarding work environment.

### Your role will involve:

- Conducting in-depth research on the rapidly evolving flexibility markets. This will include a variety of qualitative and quantitative research methods, including:
  - face-to-face and telephone discussion with industry experts and other professionals
  - secondary research, identifying and analysing data from other sources
- Managing and delivering engaging and meaningful content to our research subscribers in the form of reports, databases, and viewpoints.
- Communicating with clients or subscribers via presentations, email, webinars and by phone
- Developing your project management skills and / or leading projects
- Building relationships with industry contacts on behalf of the company, developing client relationships and contributing to the development of the business
- Becoming a thought leader, identify trends and sharing insight on demand side flexibility and storage topics.

## LCP Delta's Flexibility Research Service

Demand-side flexibility (DSF) is a rapidly growing part of energy systems across the world and is set to play a major role in the transition to new energy. Our Flexibility research team provide data, insight, analysis and opinion that enable subscribers to understand and position for the rapidly growing and changing flexibility marketplace. We cover a broad range of topics including:

- **Value:** where and what is the value of flexibility in Europe and beyond? What are the market-based opportunities? How will this change in future? How can DSF overcome the barriers to participation? What assets are available for DSF and how many?
- **Business models:** what are the business models that will enable stakeholders to succeed with DSF? How is the traditional aggregator model evolving? What energy storage propositions prove attractive to customers? Develop a wide range of research, analytical and advisory skills
- **Competitors:** who are the key players in DSF? How are partnerships, mergers and acquisitions impacting stakeholders?
- **Technologies:** what technologies are competing to provide flexibility to our energy system? What innovations are improving the value and uptake of DSF?

LCP Delta research services provide ongoing support to clients to understand these critical growth markets. Our clients include utilities, network operators, energy service companies, aggregators and product manufacturers.

### What we are looking for

If you have the right skills for the job, we want to hear from you. We encourage applications from the right candidates regardless of age, disability, gender identity, sexual orientation, religion, belief, or race.

#### You will be able to demonstrate:

- Relevant BSc, MSc, PhD, or MBA qualification
- It would be beneficial, but not essential to also have 1+ year's work experience in relevant aspects of the energy sector including:
  - Technical knowledge of flexibility markets or understanding of the language of demand side flexibility
  - Working with (for example, but not limited to) energy companies, network operators, technology manufacturers, policy makers, 'start-ups' or industry associations
- Interpersonal, organisational and project management skills.
- Writing, data analysis and presentation skills.
- Collaborative and team oriented working skills.
- Evidence of your ability to apply a variety of research methods, including face-to-face and telephone discussion with industry experts and other professionals.
- The ability to synthesise information and insight from a variety of sources, to create impactful research for our clients.
- A willingness to develop new industry contacts and clients and attend events where required.
- Commercial acumen - the ability to think commercially about the needs of our clients

### About LCP Delta – Experts in New Energy

Founded in 2004 and based across the UK, France, Norway, the Netherlands and beyond, LCP Delta provide data-driven research, consultancy, technology products and training services to companies investing in and navigating the energy transition.

LCP Delta was formed through the merger of Delta-EE and LCP Energy to bring together deep generation and consumer-side expertise, to provide our clients with a single partner to help them on their journey and provide them with a 360° view across the energy spectrum.

We are a diverse team from a variety of backgrounds including engineers, data analysts, environmentalists and more. All of us want to make a difference to the energy transition and accelerate the path to a low carbon future.

### What is in it for you?

Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, inclusive and friendly team.

As well as joining a fun, collaborative, and people orientated organisation where your personal and professional skills will be developed to make you the best you can be, we offer an attractive benefits package designed to promote your overall wellbeing so that you are able to perform to your full potential both in and out of work.

We continuously strive to build an inclusive workplace where all forms of diversity are valued, including age, background, disability, gender, gender identity, gender expression, race, religion, or sexual orientation.

### Application

If you wish to apply, please do so as soon as possible by submitting your CV and a **short covering letter** (less than 250 words) via our careers page: [www.delta-ee.com/careers](http://www.delta-ee.com/careers)