



# Analyst – Flexibility research service (FRS)

Based in Edinburgh, London, Cambridge, or Paris

## The Opportunity

Delta-EE is looking for an **Analyst** to join our **Flexibility** research team. This is a great opportunity to learn about energy markets and develop expertise in a crucial and growing part of the market, within a team working at the cutting edge of energy research.

### Your role will involve:

- Conducting in-depth research on the rapidly evolving flexibility markets. This will include a variety of qualitative and quantitative research methods, including:
  - face-to-face and telephone discussion with industry experts and other professionals
  - secondary research, identifying and analysing data from other sources
- Managing and delivering engaging and meaningful content to our research subscribers in the form of reports, databases, and viewpoints.
- Communicating with clients or subscribers via presentations, email, webinars and by phone
- Developing your project management skills and / or leading projects
- Building relationships with industry contacts on behalf of the company, developing client relationships and contributing to the development of the business
- Becoming a thought leader, identify trends and sharing insight on demand side flexibility and storage topics.

## Delta-EE's Flexibility Research Service

Demand-side flexibility (DSF) is a rapidly growing part of energy systems across the world and is set to play a major role in the transition to new energy. Our Flexibility research team provide data, insight, analysis and opinion that enable subscribers to understand and position for the rapidly growing and changing flexibility marketplace. We cover a broad range of topics including:

- **Value:** where and what is the value of flexibility in Europe and beyond? What are the market-based opportunities? How will this change in future? How can DSF overcome the barriers to participation? What assets are available for DSF and how many?
- **Business models:** what are the business models that will enable stakeholders to succeed with DSF? How is the traditional aggregator model evolving? What energy storage propositions prove attractive to customers? Develop a wide range of research, analytical and advisory skills
- **Competitors:** who are the key players in DSF? How are partnerships, mergers and acquisitions impacting stakeholders?
- **Technologies:** what technologies are competing to provide flexibility to our energy system? What innovations are improving the value and uptake of DSF?



Delta-EE research services provide ongoing support to clients to understand these critical growth markets. Our clients include utilities, network operators, energy service companies, aggregators and product manufacturers.

## What we are looking for

If you have the right skills for the job, we want to hear from you. We encourage applications from the right candidates regardless of age, disability, gender identity, sexual orientation, religion, belief, or race.

### You will be able to demonstrate:

- Relevant BSc, MSc, PhD, or MBA qualification
- It would be beneficial, but not essential to also have 1+ year's work experience in relevant aspects of the energy sector including:
  - Technical knowledge of flexibility markets or understanding of the language of demand side flexibility
  - Working with (for example, but not limited to) energy companies, network operators, technology manufacturers, policy makers, 'start-ups' or industry associations
- Interpersonal, organisational and project management skills.
- Writing, data analysis and presentation skills.
- Collaborative and team oriented working skills.
- Evidence of your ability to apply a variety of research methods, including face-to-face and telephone discussion with industry experts and other professionals.
- The ability to synthesise information and insight from a variety of sources, to create impactful research for our clients.
- A willingness to develop new industry contacts and clients and attend events where required.
- Commercial acumen - the ability to think commercially about the needs of our clients

## About Delta-EE – Experts in New Energy

Delta-EE is Europe's leading research and consulting company helping organisations develop the right strategies, business models and customer propositions for the energy transition. The depth and breadth of our expertise in the energy transition space makes Delta-EE unique and our mission is to help our clients successfully navigate the change from 'old energy' to 'new energy'. We provide bespoke consultancy and subscription research services which answer critical questions that impact our clients' businesses and allow clients to access in-depth research in a specific knowledge area.

## Our values

As a team, we always work in line with our company values. We are a *Happy and Motivated Team*, who focus on *Doing the right thing* and *Fulfilling our potential*. Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, inclusive and friendly team.



To find out more about what we do, our mission and values please visit <https://www.delta-ee.com/about-us>

### What we offer

- Flexible and family friendly working arrangements
- Rewarding salary based on experience and qualifications
- A focus on Learning & Development opportunities
- Employee Assistance Programme
- Team social events
- Specific additional benefits relevant to UK or France

### Application

If you wish to apply, please do so as soon as possible by submitting your CV and a **short covering letter** (less than 250 words) via our careers page: [www.delta-ee.com/careers](http://www.delta-ee.com/careers)