



Research Manager: EV Charging Research Service

Based in Edinburgh, Cambridge, London, or Paris

The Opportunity

Delta-EE is looking for a **Research Manager** for our **EV Charging Research Service (EVCS)** to lead and deliver the best market insights, opinion and data to the sector.

This is a great opportunity to join our growing EV Team, **working with leading energy, charging and automotive companies** across Europe. It will give you the chance to become a **recognised expert and thought leader** in electric vehicles (EV) and EV charging sectors, presenting at events and supporting our subscribers. You will be leading and carrying out **cutting-edge research** on how the market is evolving, key issues shaping the future of EV charging (such as V2G), and the activities and strategies of companies in the sector – producing reports, viewpoints and datasets **to leaders in the market**. You will have daily interaction with the market, developing a fantastic network across the EV charging industry.

You will be responsible for:

- **Service Management and Delivery** – including taking ownership of the delivery pipeline and working collaboratively with the wider EV Team to produce Service Deliverables containing insights, opinion, data and forecasts for our subscribers.
- **Team management** – managing workloads within the EV Team and providing feedback and support on deliverables
- **Renewals and Subscribers** – regular engagement with subscribers, including identifying the topics and questions which are important to them. You will have responsibility for responding to subscriber requests and scheduling subscriber-only webinars.
- **Developing a thought-leadership position** that challenges conventional thinking, delivering this through research content, presentations at major conferences, articles, blogs, etc.
- **Understanding the needs of our existing and prospective clients** and shaping, managing, and delivering the production of research content and insight accordingly
- **Positioning the service in the market as a ‘must-have’** by meeting the needs of current and prospective subscribers

Delta-EE’s EV Charging Research Service (EVCS)

The EV Charging Research Service (EVCS) supports subscribers through the provision of market-leading insights, data, forecasts and market intelligence on the European EV charging sector. Existing subscribers are at the leading edge of the transition to electric transportation and include international energy companies, car manufacturers, oil & gas majors, network companies and investors.



The EVCS looks across four key pillars of the EV charging industry: Home Charging, Public Charging, Fleets, and Smart Charging. Our EV Team is regularly publishing reports, market data and forecasts on each of these pillars, and conducting annual surveys of existing EV drivers across Europe.

The types of questions we seek to answer include:

- How are EV drivers charging their vehicles at home and on the move? What EV charging products and services are they using?
- How many chargepoints are installed today? How quickly will the market grow to 2030?
- What innovative smart charging propositions are being delivered to EV drivers?
- What propositions are being developed for electric fleets?
- How is public EV charging being retailed across Europe?
- What routes-to-market are being used to sell home wallboxes? How is this likely to change as the EV market matures in the next years?

What we are looking for

If you have the right skills for the job, we want to hear from you. We encourage applications from the right candidates regardless of age, disability, gender identity, sexual orientation, religion, belief, or race.

For this position, you will be able to demonstrate:

- Experience in the energy sector, preferably related to EVs / EV charging. We will consider candidates with highly relevant BSc, MSc, PhD, or MBA qualifications as part of this.
- Preferably with experience in a similar project management or service management role.
- Excellent analytical and problem-solving skills – able to quickly understand and simplify complex issues using creative, analytical, and logical approaches, dealing with both qualitative and quantitative information.
- Excellent interpersonal, writing and communication skills.
- Collaborative and team-oriented working skills.
- Evidence of your ability to apply a variety of research methods, including face-to-face and telephone discussion with industry experts and other professionals.
- The ability to synthesise information and insight from a variety of sources, to create impactful research for our clients.
- A willingness to develop new industry contacts and clients and attend events where required.
- Commercial acumen - the ability to think commercially about the needs of our clients.

About Delta-EE – Experts in New Energy

Delta-EE is Europe's leading research and consulting company helping organisations develop the right strategies, business models and customer propositions for the energy transition. The depth and breadth of our expertise in the energy transition space makes Delta-EE unique and our mission is to help our



clients successfully navigate the change from 'old energy' to 'new energy'. We provide bespoke consultancy and subscription research services which answer critical questions that impact our clients' businesses and allow clients to access in-depth research in a specific knowledge area.

Our Values

As a team, we always work in line with our company values. We are a *Happy and Motivated Team*, who focus on *Doing the Right Thing* and *Fulfilling our Potential*. Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, inclusive and friendly team. To find out more about what we do, our mission and values please visit <https://www.delta-ee.com/about-us>

What we offer

- Flexible and family friendly working arrangements
- A focus on learning & development opportunities
- Rewarding salary based on experience and qualifications
- Employee Assistance Programme
- Team social events
- Specific additional benefits to UK or France

Application

If you wish to apply, please do so as soon as possible by submitting your CV and a **short covering letter** (less than 250 words) via our careers page: www.delta-ee.com/careers