



# Senior Flexibility Analyst, Consultancy

## Senior Analyst

Based in Edinburgh, Cambridge, London or Paris

### The Opportunity

Delta-EE is seeking a **Senior Analyst** specialising in **flexibility** who can play a key role in our consultancy service and support our future growth.

#### This is a great opportunity to:

- Develop, lead and manage cutting-edge consultancy projects in the energy flexibility space
- Build relationships with a range of industry players and help develop Delta-EE's flexibility research activities and capabilities
- Become a thought leader in European energy flexibility

#### Your role will involve:

- Managing consultancy projects (mix of large and small, usually more than one at the same time)
- Conducting in-depth research and analysis, including qualitative and quantitative methods
- Providing expert insight and opinion on energy flexibility to clients and internal colleagues
- Leading our flexibility consultancy activities and driving our position on how we make a difference for clients in this area
- Leading and developing business opportunities and writing proposals, specifically for flexibility consultancy projects
- Close working with a wide range of internal colleagues, including the Consultancy team and Flexibility subscription research team
- Working with other research teams as required, across topics such as heat, EVs, connected home products, electricity networks
- Delivering reports and engaging content to our consultancy clients
- Working closely with clients, developing client relationships and building relationships with industry contacts on behalf of Delta-EE
- Coordination of consulting activities with our Flexibility subscription research team

### Consultancy Team

Delta-EE's consultancy team provides services to a range of our existing research clients and new clients. We have delivered projects for over 100 organisations covering network companies, energy suppliers, policy makers (associations and Government departments), manufacturers, technology companies, and investors and new entrants. Our consultancy work covers the following main areas:

- Market analysis and forecasts
- Propositions and customer research



- Strategy and innovation
- Energy demand forecasting and modelling
- Supporting clients make effective strategic decisions and innovate for competitive advantage
- Technology and Product analysis

Through working closely with our research team, we can deliver high value consultancy using the latest market insights.

#### Example consulting assignments:

- Electricity network operator: the impact of heat pump uptake on electricity loads and ability to manage these with demand-side flexibility and storage technologies
- Energy utility: understanding the markets for VPPs across Europe
- Energy retailer: strategic support on their potential role in flexibility markets

#### Requirements, Skills and Qualifications

If you have the right skills for the job, we want to hear from you. We encourage applications from the right candidates regardless of age, disability, gender identity, sexual orientation, religion, belief or race.

For this position, you will be able to demonstrate:

- ~3+ years experience of working in energy flexibility.
- A solid understanding of the value in ancillary services, wholesale and flexibility markets, the processes and requirements for participation of demand side assets, and the strategic challenges faced by our clients.
- Excellent project management skills and experience in leading and managing teams to deliver research or consultancy projects.
- Excellent client management and relationship-building skills.
- Thought leadership and strong analytical skills – an ability to simplify complexity.
- Team player – collaborative, setting standards, building relationships, providing feedback.
- Excellent interpersonal, communication and organisational skills.
- Ability to manage a varied workload and multiple deadlines.
- Evidence of your ability in a variety of research methods, including face-to-face and telephone discussion with industry experts and other professionals, and desk-based research.
- Experience of quantitative data analysis and modelling capability (predominantly MS Excel) is desirable.
- The ability to develop relationships with new industry contacts, to understand their needs, and a desire to learn from them.
- The ability to network and attend events.
- Alignment with our company values.



## About Delta-EE – Experts in New Energy

Delta-EE is Europe's leading research and consulting company helping organisations develop the right strategies, business models and customer propositions for the energy transition. The depth and breadth of our expertise in the energy transition space makes Delta-EE unique and our mission is to help our clients successfully navigate the change from 'old energy' to 'new energy'. We provide bespoke consultancy and subscription research services which answer critical questions that impact our clients' businesses and allow clients to access in-depth research in a specific knowledge area.

## Our Team

As a team, we always work in line with our company values. We are a *Happy and Motivated Team*, who focus on *Doing the right thing* and *Fulfilling our potential*. Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, inclusive and friendly team. To find out more about what we do, our mission and values please visit <https://www.delta-ee.com/about-us>

## Salary and Benefits – what do we offer?

- Flexible and family friendly working arrangements
- Rewarding salary based on experience and qualifications
- Profit-related bonus scheme
- Opportunity to benefit in time from the company's employee share scheme
- A focus on Learning & Development opportunities
- Employee Assistance Programme
- Team social events
- Specific additional benefits relevant to UK or France

## Application

If you wish to apply, please do so as soon as possible by submitting your CV and a **short covering letter** (less than 250 words) via our careers page: [www.delta-ee.com/careers](http://www.delta-ee.com/careers)