



Product Manager: Networks Research Service

Based in Edinburgh, Cambridge, London, or Paris

About Delta-EE – Experts in New Energy

Delta-EE is Europe's leading research and consulting company helping organisations develop the right strategies, business models and customer propositions for the energy transition. The depth and breadth of our expertise in the energy transition space makes Delta-EE unique and our mission is to help our clients successfully navigate the change from 'old energy' to 'new energy'. We provide bespoke consultancy and subscription research services which answer critical questions that impact our clients' businesses and allow clients to access in-depth research in a specific knowledge area.

As a team, we always work in line with our company values. We are a *Happy and Motivated Team*, who focus on *Doing the right thing* and *Fulfilling our potential*. Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, inclusive and friendly team. To find out more about what we do, our mission and values please visit <https://www.delta-ee.com/about-us>.

The Opportunity

We are looking for a **Product Manager** who will be responsible for the positioning, delivery, and growth of Delta-EE's new Networks Research Service, and for providing thought leadership, expertise, and knowledge into our networks-related consulting work.

You will be responsible for supporting the network sector to enable the energy transition to happen as smoothly, quickly, and effectively as possible

This is a great opportunity:

- To become a thought leader in the European networks sector as the energy transition gathers pace
- To build relationships with network and related organisations across Europe and beyond
- To build Delta-EE's Service, position, and team in this area

You will be responsible for:

- **Thought leadership and expertise**
 - Being immersed in the market
 - Developing opinions and views
 - Engaging with subscribers, consulting clients and prospects
- **Product management and research delivery:** Managing and evolving the strategic direction for how we support our network clients and prospects.
- **Marketing and sales**
 - Working closely and collaboratively with internal teams
 - Proactive lead generation

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- Driving the content of our marketing
- **Consultancy support:** Supporting our consulting work in the network sector

Requirements, Skills and Qualifications

If you have the right skills for the job, we want to hear from you. We encourage applications from the right candidates regardless of age, disability, gender identity, sexual orientation, religion, belief, or race.

- You will be curious, thoughtful, and motivated to play a role in the energy transition.
- You will enjoy building relationships with people, synthesising research and insight, and being at the forefront of how the networks sector is evolving across Europe and beyond.

For this position, you will be able to demonstrate:

- ~5+ years' experience of working in the (electricity distribution) networks sector
 - This will be with a networks company, or an organisation working very closely with networks companies.
- A rounded understanding of electricity distribution business – technical, commercial, and regulatory.
- A strong understanding of the electricity value chain, the emerging role of distribution networks in the energy transition, and their R&D and innovation activities.
- An excellent understanding of the key issues faced by the network sector – from both a company and sector perspective.
- First-hand experience of working in detail on some of these issues – for example in an innovation role of a networks company.
- Experience in communicating with impact – internally and externally, in writing and in face to face.
- A strong network of relevant contacts, both inside of and outside of your organisation.
- Alignment with our company values
- Excellent communication and interpersonal skills
- Thought leadership and strong analytical skills – an ability to simplify complexity
- Team player – collaborative, setting standards, building relationships, providing feedback
- Persistence and resilience

Salary and Benefits – what do we offer?

- Flexible and family friendly working arrangements
- Rewarding salary based on experience and qualifications
- Profit-related bonus scheme
- Opportunity to benefit in time from the company's employee share scheme
- A focus on learning & development
- Employee Assistance Programme



- Team social events
- Specific additional benefits to UK or France

Application

If you wish to apply, please do so as soon as possible by submitting your CV and a **short covering letter** (less than 250 words) via our careers page: www.delta-ee.com/careers