



## Analyst – Consultancy

Based in Edinburgh, Cambridge, London

### The Opportunity

Delta-EE is looking for an **Analyst** who can play a key role in our consultancy service and support our future growth.

#### This is a great opportunity to:

- Become an international expert in low carbon distributed energy sectors and markets.
- Advise decision makers on how to exploit opportunities in these markets.
- Work in a stimulating, supportive and rewarding environment.
- Take growing levels of responsibility as Delta-EE expands.

#### Your role will involve:

- Working on a range of consultancy projects (mix of large and small, usually more than one at the same time)
- Conducting in-depth research using a variety of methods
- Delivering reports and engaging content to our consultancy clients
- Communicating with clients via reports, presentations, email, webinars or by phone
- Building relationships with industry contacts on behalf of the company, developing client relationships and contributing to the development of the business
- Over time, starting to manage projects

### Consultancy Team

Delta-EE's consultancy team provides services to a range of our existing research clients and new clients. We have delivered projects for over 100 organisations covering network companies, energy suppliers, policy makers (associations and Government departments), manufacturers, technology companies, and investors and new entrants. Our consultancy work covers the following main areas:

- Market analysis and forecasts
- Propositions and customer research
- Strategy and Innovation
- Energy demand forecasting and modelling
- Supporting clients make effective strategic decisions and innovate for competitive advantage
- Technology and Product analysis

Through working closely with our research team, we can deliver high value consultancy using the latest market insights.



### Example consulting assignments:

- BEIS: The opportunity for smart heat pumps in load management / demand response.
- European Energy Company: In-depth research on connected home companies and customer propositions in Europe to support development of its connected home strategy.
- Major heating appliance manufacturer: Forecasting the evolution of heating markets across Europe, and how it should adapt its technology portfolio to grow its business.

### What we are looking for

If you have the right skills for the job, we want to hear from you. We encourage applications from the right candidates regardless of age, disability, gender identity, sexual orientation, religion, belief, or race.

You will be able to demonstrate:

- Relevant work experience, ideally in low carbon energy consultancy.
- Relevant energy knowledge such as in energy networks, energy storage, energy flexibility, low carbon heat, integration of distributed resources, hydrogen, home energy management or EVs.
- Excellent communication skills, both verbal and written.
- Collaborative, interpersonal and team oriented working skills.
- Excellent organisational skills with the ability to meet deadlines and manage your own workload.
- A desire to learn from, listen to and understand industry contacts.
- Ability and desire to learn about new topics quickly.
- Evidence of your ability in a variety of research methods, including face-to-face and telephone discussion with industry experts and other professionals, and desk-based research. Quantitative data analysis skills are desirable.
- Project management skills - desirable but not essential.
- The ability to develop relationships with new industry contacts / clients, and to understand their needs.
- The ability to network and attend events where required.
- Commercial acumen - the ability to think commercially about the needs of our clients.
- Alignment with our company values.

### About Delta-EE – Experts in New Energy

Delta-EE is Europe's leading research and consulting company helping organisations develop the right strategies, business models and customer propositions for the energy transition. The depth and breadth of our expertise in the energy transition space makes Delta-EE unique and our mission is to help our clients successfully navigate the change from 'old energy' to 'new energy'. We provide bespoke consultancy and subscription research services which answer critical questions that impact our clients' businesses and allow clients to access in-depth research in a specific knowledge area.

# DELTA-EE

## Our values

As a team, we always work in line with our company values. We are a *Happy and Motivated Team*, who focus on *Doing the right thing* and *Fulfilling our potential*. Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, inclusive and friendly team. To find out more about what we do, our mission and values please visit <https://www.delta-ee.com/about-us>

## What we offer

- Flexible and family friendly working arrangements
- A focus on learning & development opportunities
- Rewarding salary based on experience and qualifications
- 33 days annual leave (including public holidays) increasing with time served
- Contributory pension scheme
- Profit-related bonus scheme
- Employee benefits scheme: life insurance, critical illness, income protection cover
- Opportunity to benefit in time from the company's employee share scheme
- Employee Assistance Programme
- CSR days – paid volunteering days
- Team social events

## Application

If you wish to apply, please do so as soon as possible by submitting your CV and a **short covering letter** (less than 250 words) via our careers page: [www.delta-ee.com/careers](http://www.delta-ee.com/careers)