

Analyst – Distributed Power

Based in Edinburgh, UK

About Delta-ee – Experts in New Energy

Delta-ee's mission is to help our clients successfully navigate the change from 'old energy' to 'new energy'. We provide bespoke consultancy and subscription research services which answer critical questions that impact our clients' businesses and allow clients to access in-depth research in a specific knowledge area.

We always work in line with our company values. We are a *Happy and Motivated Team*, who are always *Doing the right thing* and *Fulfilling our potential*. Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, friendly team. To find out more about what we do, our mission and values please visit www.delta-ee.com/aboutus

Delta-ee's Distributed Power Research

The [Distributed Power Research Service](#) focuses on the Global gas-based distributed power market, helping clients understand where gas can play a role in:

- ▶ the form of natural gas, biogas, landfill gas, coal mine methane gas, associated gas, and various other gaseous fuel-based applications
- ▶ meeting growing power demand needs globally (or heat, in the form of cogeneration and district heating)
- ▶ providing flexibility services in line with increasing intermittent renewable penetration
- ▶ acting as a power supply hedge against weak electricity grids or play a role within microgrids / hybridised plants.
- ▶ diesel / oil substitution

The research service provides comprehensive market sizing statistics and market projections for 40 countries globally + 6 regions (Europe, North America, Asia Pacific, East Asia, South America, and Africa & Middle East), as well as in-depth analysis of market trends (energy prices and policy development, etc.). Clients include international product manufacturers, plant developers, and utilities.

The Opportunity

Delta-ee is seeking an **Analyst**, for our Edinburgh office, to be part of our Distributed Power team, playing a key role in delivering and growing our distributed power research capability.

This is a substantial opportunity to:

- ▶ Become an international expert in distributed power sectors and markets.
- ▶ Advise decision makers on how to exploit opportunities in these markets.
- ▶ Work in a stimulating, supportive and rewarding environment.
- ▶ Take growing levels of responsibility as Delta-ee expands.

You will be responsible for conducting in-depth research, developing market forecasts and scenarios, and delivering engaging and meaningful content to our research subscribers. This will include a variety of research methods, including face-to-face and telephone discussion with industry experts and other professionals, and communicating this via reports and presentations.

You will build relationships with industry contacts on behalf of the company, develop client relationships and contribute to the development of the business. This may include attending events in the UK, mainland Europe, or further afield.

Requirements and Qualifications

We are seeking applications from candidates with highly relevant BSc, MSc, PhD or MBA qualifications. 1+ year's work experience would be an advantage.

For this position, you will be able to demonstrate:

- ▶ A high level of academic achievement and/or a background of impressive achievement and initiative in your career to date.
- ▶ Strong interpersonal, writing and organisational skills.
- ▶ The ability to work well in teams and independently.
- ▶ The confidence and initiative to apply a variety of research methods, including face-to-face and telephone discussion with industry experts and other professionals.
- ▶ The ability to synthesise information and insight from a variety of sources, to create impactful research for our clients.
- ▶ A willingness to develop new industry contacts and clients and attend events where required.
- ▶ Commercial acumen, interest in client needs, and a profound desire to understand industry contacts.
- ▶ A second language would be beneficial, but not essential. Fluency in written English is essential.

Salary and Benefits – what do we offer?

- ▶ Competitive salary based on experience and qualifications
- ▶ 33 days holiday a year (increasing with time served) including bank holidays
- ▶ A contributory pension scheme
- ▶ A profit-related bonus scheme
- ▶ A yearly company Away Day with activity and overnight stay
- ▶ Subsidised yoga, company Christmas party, regular social outings

Application

If you wish to apply, please do so as soon as possible (and no later than **8th April 2019**) by submitting your CV and a short covering letter (less than 250 words) via our careers page: www.delta-ee.com/careers