

## Senior Analyst – Decentralised Energy

### Edinburgh, UK

**Decentralised energy is one of the fastest growing and dynamic low carbon market segments in the world today. Here is an opportunity for you to build a great career in this sector.**

**Who we are:** Delta Energy & Environment, established in 2005, is an enterprising and rapidly growing research and consulting company that provides commercial insight and market expertise in:

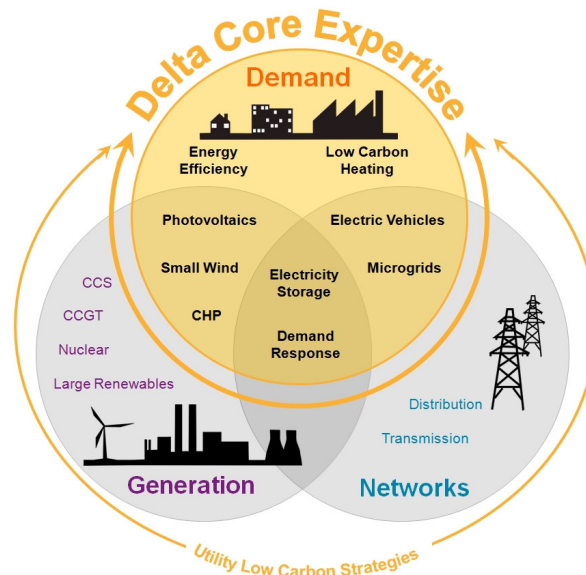
- ▶ Decentralised energy – including low carbon heat and power generation.
- ▶ Low carbon energy services and strategies.

We help organisations in Europe, North America and Asia understand and exploit opportunities in these markets. We work with senior decision makers in our major client groups: energy utilities, technology developers, oil & gas majors and policy institutions.

**What we do:** We provide our clients with analysis and insight based on deep market knowledge, delivering:

- ▶ Bespoke consultancy
- ▶ Research services and multi-client studies
- ▶ Summits

We cover sectors across the decentralised energy (DE) field as the graphic below shows:



*Our goals are to be recognised as the world's best provider of research and analysis of DE and other low carbon energy markets - and to be a great place to work.*

For further information on our activities see [www.delta-ee.com](http://www.delta-ee.com).

## The Opportunity

Delta is seeking a **Senior Analyst** who can play a key role in driving our future growth through the management and delivery of high quality analysis and market insight.

This is a substantial opportunity to:

- ▶ Advise leaders in the energy industry, the finance sector and governments on how to exploit opportunities in these markets.
- ▶ Take growing leadership and responsibility within Delta.
- ▶ Become an international expert in DE and low carbon markets.
- ▶ Work for a rapidly growing company in a stimulating, supportive and rewarding environment.

Responsibilities will include:

- ▶ Managing and delivering high quality consultancy assignments, high value multi-client studies and membership-based research services.
- ▶ Developing strong relationships with client networks and helping secure new business.
- ▶ Developing thought leadership in particular aspects of DE.

## Requirements and Qualifications

We welcome applications from those with impressive career track records, including a minimum of 5 years relevant experience in the energy field. DE related experience (eg micro-CHP, heat pumps, microgeneration, energy services) in a commercial role in the energy industry or in an energy consultancy will be a strong advantage.

You will be able to demonstrate:

- ▶ A strong understanding of the commercial issues facing at least some of Delta's target client groups.
- ▶ Excellent project management skills.
- ▶ The ability to create and develop strong client relationships.
- ▶ Excellent writing, presentation and inter-personal skills.

Fluency in a relevant second language is a strong advantage.

Employees are sometimes required to travel within the UK and internationally.

## Salary and Benefits

We offer competitive salaries based on experience and qualifications. We offer 25 days holiday a year plus bank holidays, a contributory pension and a profit-related bonus scheme. The successful candidate will also be able to benefit in due course from the establishment of a Delta employee share scheme.

## Application

Please forward a CV and covering letter, outlining why you believe you are suitable for this role, by e-mail to [sarah.robson@delta-ee.com](mailto:sarah.robson@delta-ee.com) (or by post to Delta Energy & Environment, 15 Great Stuart Street, Edinburgh EH3 7TS, UK).

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