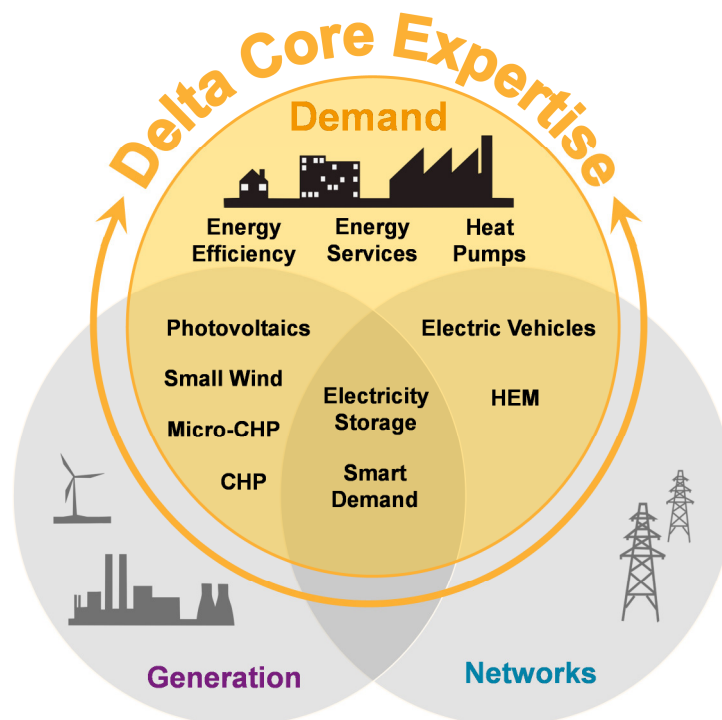


Senior Analyst – Decentralised Energy

Edinburgh (London may be considered)

Decentralised energy is one of the fastest growing and dynamic low carbon market segments. Here is an opportunity for you to build a great career in this sector.



Delta Energy & Environment (www.delta-ee.com) is an enterprising and growing research and consulting company. Energy companies and equipment manufacturers across Europe and beyond are our primary clients – we also work with investors, policy makers and policy influencers.

Repeat business accounting for over two-thirds of our work is testament to the excellent reputation we are building. We provide our clients with analysis and insight based on deep market, technology and customer insight. We deliver this through bespoke consultancy, research services and Summits.

The Opportunity

Delta-ee is seeking a **Senior Analyst** who can play a key role in driving our future growth.

This is a substantial opportunity to:

- ▶ Advise decision makers in the energy industry, heating and energy management industries, the finance sector and governments on how to exploit opportunities.

- ▶ Become an international expert.
- ▶ Work for a rapidly growing company in a stimulating, supportive and rewarding environment.
- ▶ Grow your responsibilities and leadership role as the Delta-ee team expands

Primary responsibilities are as follows:

Managing and delivering

high quality consultancy assignments, high value multi-client studies and membership-based research services.

Developing **strong relationships** with clients and research networks; helping to **secure new business**.

Developing **thought leadership** and building a highly valued **knowledge base** within Delta-ee.

You will deliver a variety of consultancy assignments, as well as supporting and potentially managing the development of new research services and multi-client studies. You will support the development of the Delta-ee team. You may bring proven business development skills, and will be expected to help originate new business opportunities.

Requirements and Qualifications

We welcome applications from those with impressive career track records, including 4 years relevant experience (perhaps less for exceptional candidates) in the retail energy / heating industry / energy services fields.

Essential requirements	Advantageous requirements
<ul style="list-style-type: none"> ▶ Deep expertise in a relevant aspect of decentralised energy¹ ▶ Proven ability to deliver high quality insight / research / reports 	<ul style="list-style-type: none"> ▶ Experience of working with / for Delta-ee client groups ▶ A track record of building relationships and developing new business ▶ Fluency in a major European language

In addition, you will be able to demonstrate:

- ▶ Excellent project management and organisational skills.
- ▶ The ability to create and develop strong client relationships.
- ▶ Excellent writing, presentation and inter-personal skills.
- ▶ Ability to take the initiative
- ▶ Ability to work effectively in teams

Salary and Benefits

We offer competitive salaries based on experience and qualifications. We offer 25 days holiday a year (increasing over time) plus bank holidays, a contributory pension and a profit-related bonus scheme. We may also offer you share options.

¹ This may include, for example, deep understanding of the GB microgeneration market; of low carbon heating technologies; of energy supplier energy services activities.

Application

Please forward a CV and covering letter, outlining why you believe you are suitable for this role, by e-mail to michael.brown@delta-ee.com, or call +44 131 625 1011 to talk to us.